

CONNECT x CO-CREATE



BornGlobal Innovators Network

Virtual & In-Person Matchmaking of Startups & Big Businesses

Call for Monitor Participants

Virtual & In-Person Matchmaking of Startups and Big Businesses

From March 8 we will be conducting beta service on virtual matchmaking of startups and corporate strategics for one month period.If you are interested, please register from this website.

Once your registration is complete, you will be given a link to video presentations (pitches) from us - the information will be included in the registration receipt.

About the 16 startup companies:

The following is a list of startup companies that were showcased at the BornGlobal Innovators Forum on February 20th, 2019.

To participate in the monitor service, please follow the registration instruction, and be sure to choose up to 8 areas of business verticals shown on the registration page to indicate your interest in business collaboration with startups.

Please use the link below to apply.

We look forward to hearing from you.

<https://bornglobalnetwork-e.eventbrite.com>

Hal Morimoto
Host/Organizer
BornGlobal Innovators Network



Presenters

#	Company Name	Country	Endorser	Key Focus/Feature of Business	Lang.
0	BVK-German PE/VC Assoc.	Germany		Association of PE and VC funds from Germany	EN
1	DimensionalMechanics, Inc.	USA	Keiretsu Japan	Provider of NeoPulse: AI that builds AI	EN
2	LEO Lane	Israel	Noga Spira, Tel Aviv	Secure 3D printing & protecting IP	EN
3	Cognigy GmbH	Germany	DJW, Dusseldorf	Conversational AI Platform (Gartner Cool Vendor 2018)	EN
4	FoxBase	Germany	DJW, Dusseldorf	Increase B2B Sales Efficiently using AI	EN
5	Raypack.ai	Germany	Digihub, Dusseldorf	AI for visual analytics & visual data computing platform	EN
6	InnoVIVA	Germany	Digihub, Dusseldorf	A portable breath test device that works on smartphone	EN
7	MediSys EduTech	India	MegaDelta Capital, Mumbai	Bespoke digital content for medical colleges	EN
8	IDfy	India	MegaDelta Capital, Mumbai	A platform for personal identification	EN
9	Intelligence Node	India	MegaDelta Capital, Mumbai	Big data on pricing intelligence for apparel cos.	EN
10	MoneyTapp	India	MegaDelta Capital, Mumbai	First mobile only credit enabling system from India	EN
11	Reallyenglish	Japan	NSSK Japan	The proven digital English learning solution	EN
12	Bioapatite INC	Japan	Keiretsu Japan	Converting eggshells to industrial resource "Egg Apatite"	JP
13	Bitkey Inc.	Japan	Future Access, Tokyo	Provider of digital key platform	JP
14	Latona, Inc.	Japan	Future Access, Tokyo	Edge computing	JP
15	Polar Star Space Co.	Japan	Future Access, Tokyo	Remote Sensing for large agriculture	JP
16	vKirirom Pte. Ltd.	Cambodia	Keiretsu Japan		EN



Connecting Startups and Big Businesses By Finding Mutually Interested Parties for Co-Creation

1. For Startups to Register:

- Business profile information in one paragraph (up to 5 lines of text)
- Video presentation (3' long) to qualify (a video link to YouTube requested)
- Presenter's profile (a photo and a personal profile)

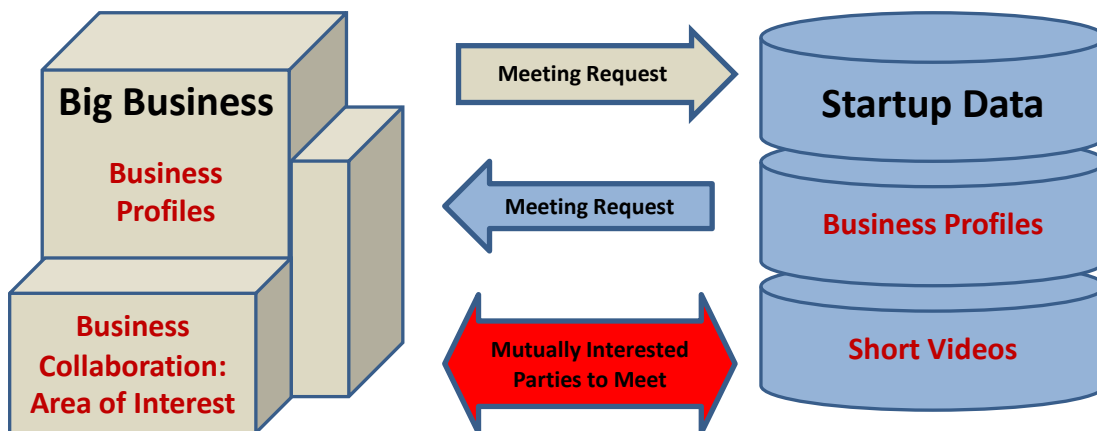
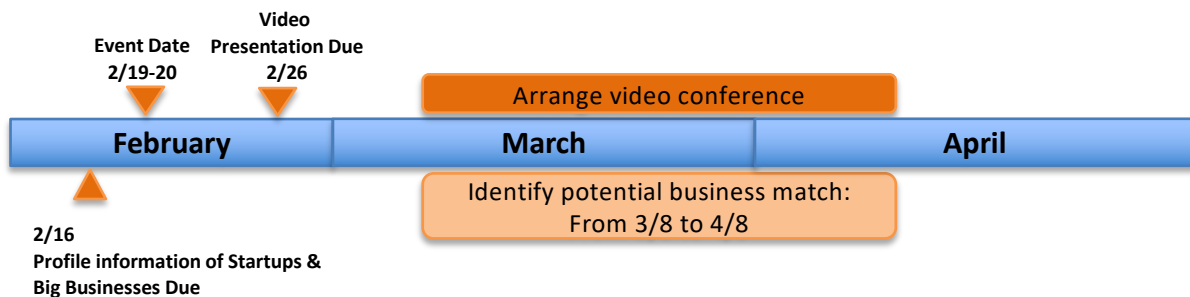
2. For Big Businesses

- Business profile information
- Up to 8 areas of industry verticals of interest (as per Pitchbook)

3. For Startups and Big Businesses to Identify Potential Match in the Database:

4. Submit Meeting Requests

5. Connecting the Two Parties Virtually or In-Person





Innovators Forum

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BornGlobal Innovators Network

Virtual & In-Person Matchmaking Business for Startups & Big Businesses

Information on the startups

- Speaker profile
- Photo of the speaker
- Business profile

– Pitch Decks: (Short Video: 3 to 5 minutes)

– Key information To Be Included:

1. The Problem (defining market needs - how big is the problem?)
2. The Solution (explaining your product/service)
3. Traction (showing what success you have had so far in terms of \$ or customer acquisition)
4. Revenue (what is projected)
5. Secret Sauce (what makes you special & what makes this work)
6. Business Model (explain in detail about your business model)
7. Market Size (it is an indication of your future growth)
8. Team (founding members and/or your organization if later stage)
9. What We Need (business development/fund raising info)

Suggested Video Presentation Format

