

AIF 2017

Event Outline

イベント概要

Astoria Investor Forum

Dates: December 7 – 8, 2017

Location: Gakushi Kaikan in Tokyo, Japan

アストリア インベスターフォーラム

開催日: 2017年12月7-8日 会場: 学士会館

What is Astoria Investor Forum?

Since the launch of the Astoria Private Equity Forum in Japan in 2002, Astoria has become the most recognized name among LPs in Japan as the foremost organizer of investor education seminars. Now renamed as the Astoria Investor Forum (AIF), we have widened the scope of the agenda to include such topics as Infrastructure and Private Debt in addition to Private Equity in the conference program.

Who will attend?

Astoria has served the educational needs of the LP community in Japan since 2002. We expect over 200 delegates at the next conference, which is a true reflection of the continuing appetite for investment amongst the Japanese LPs. The AIF continues to be the premier destination for institutional investors and asset managers in Japan to learn about the latest investment trends and issues and, of course, to build new meaningful network in the industry. Astoria is an organization with strong interest to foster LP community in Japan, and we have an excellent track record of hosting conferences where over majority of delegates are LPs and/or their fiduciary firms.

The following LPs and GPs attended the AIF 2016 in Tokyo: [DOWNLOAD Post Conference Survey on AIF2016](#)

Abbott Capital	Diffusion Capital Partners	MassMutual Life Insurance Company	SMBC Venture Capital
Actis Capital	Eaton Partners LLC	Mercury Capital Advisors Asia, LLC	Sompo Japan Nipponkoa Insurance
Acton Capital Partners	FirstPoint Equity	Mitsubishi Corporation Asset Management	Standard Life Investments (Japan)
Adams Street Partners	Fisher Investments Japan	Mitsubishi UFJ Trust and Banking Corp.	StepStone Global
Aflac Japan	FUJITSU Pension Fund	Mitsui Sumitomo Insurance Co.	Sudarskis and Partners
AISIN Employees' Pension Fund	GCM Grosvenor	Mitsuifudosan	Sumitomo Mitsui Asset Management
Aksia Asia	GCM Investments Japan KK	Mizuho Global Alternative Investments	Sumitomo Mitsui Banking Corporation
ALSOK Employee Pension Fund	Gilde Buy Out Partners AG	Mizuho Securities Co.	Sumitomo Mitsui Trust & Banking System2
Alternative Investment Capital	Golding Capital Partners	Mizuho Trust & Banking Co.	T&D Asset Management Co.
Aozora Bank, Ltd.	Goldman Sachs Asset Management	Monument Group	The Bank of Tokyo-Mitsubishi UFJ
Apollo Management	GoldPoint Partners	Morgan, Lewis & Bockius	The Bank of Yokohama, Ltd.
Arcus Infrastructure Partners	Hamilton Lane	National Federation of Mutual Aid Association	The Blackstone Group International Partners/Invest Europe
Asset Management ONE	HarbourVest Partners (Japan)	Nippon Life Insurance Co	The Dai-ichi Life Insurance Company
Astellas Pension Fund	Hastings Fund Management	Nippon Sangyo Suishin Kiko	The Shizuoka Bank, Ltd.
Axa Life Insurance Co., Ltd.	IFC Asset Management Company	Nissay Asset Management	Thomson Reuters
BaltCap AS	IFC Global Infrastructure Fund	Nomura Securities Co.	Tokio Marine & Nichido Fire Insurance
Basalt Infrastructure Partners LLP	IFM Investors (Japan)	Nomura Trust Bank	Tokyo University of Science
BNY Mellon Asset Management Japan	Insight Equity	NSSK	Investment Management Co.
Brookfield Japan, K.K.	InstarAGF	NSSK Chubu Hokuriku GenPar G.K.	Tokyu Land Corporation
Capricorn Venture Partners NV	Intermediate Capital Group	Panda Power Funds	TransPacific Group
Castlelake	International Finance Corporation	Partners Group	Trust Capital Co., Ltd.
CMS Hasche Sigle	Invest Europe	PEI	Uedayagi Tanshi Co. Ltd.
Creation Capital, Inc.	ITOCHU Corporation	Quadriga Capital	University of Tokyo Edge Capital
Cube Infrastructure Manager	Japan Post Bank	Resona Bank	VIY Management LLC
Daido Life Insurance Co.	Kewpie Corporation (Kewpie Pension Fund)	Seiryu Asset Management	WERU INVESTMENT CO.
Daiwa Fund Consulting	Konomi	Shinkin Central Bank	WM Associates
DBJ Asset Management	LINK-J	SMBC Nikko Securities Inc.	WM Partners
DBJ Securities Co., Ltd.	MAB Partners		YAMADA Business Consulting Co.
Development Bank of Japan	Makena Capital Management		
Diamond Dragon Advisors			

Sponsors of the AIF 2016:

Platinum Sponsors:



Gold-Panel Sponsors



Supporting Organizations



Gold-Workshop Sponsors



Silver Sponsors



GoldPoint PARTNERS



AIF 2017 Speaking Opportunity: access and influence the future of LP investing in Japan

Dear Sir/Madam,

We are delighted to announce this year's Astoria Investor Forum 2017 will take place on December 7th & 8th. The call for Speakers shall remain open until October 27th 2017 and our Early Bird discount on sponsorship fees will be effective until October 13th.

Now in its 16th year, the Astoria Investor Forum is the most well recognized LP conference on Private Equity and Private Capital Investing by institutional investors in Japan. The conference was rebranded in 2011 to include such asset classes as infrastructure, private real estate and private debt. This year we expect to see over 200 attendants where we shall maintain over 2/3 of delegates are of Japanese institutional investors and fiduciary firms, who act on behalf of Japanese pension investors.

The conference consists of 2 days of program where we will discuss such topic as capital growth investment strategies as well as income generation strategies relating to primary and secondary investing in PE, Growth Capital, Infrastructure and Private Real Estate, Mezzanine & Private Debt.

We appreciate your interest and opinions; thank you and we look forward to hearing from you.

Sincerely,

Hal Morimoto - Organizer of the Conference, Astoria Consulting Group, LLC



イベント開催とスピーカー募集についてのご案内

アセットマネジャー/ファンドマネジャーの皆様、

2017年の今年も、12月7日(木)・8日(金)にアストリアインベスターフォーラムの開催のご案内を申し上げます。今年のフォーラムにおける協賛企業参加申込期限は10月27日となります。なお協賛企業のアーリーバード割引は10月13日迄とさせていただきます。

16年目を迎える本年のプログラムは、昨年同様2日間の開催中、協賛の対象となる基調講演とパネルセッションの組み合わせでプログラムをご用意する予定です。プログラム構成内容はプライマリーとセカンダリー投資の中でもPE、インフラストラクチャー投資、私募不動産投資分野におけるキャピタル・グロース戦略や、インカム戦略分野における、メザニン投資/プライベートデット投資、インフラストラクチャー投資、私募不動産投資についてフォーカスいたします。

今年も昨年同様、参加者の機関投資家の皆さまに満足頂ける充実したプログラムを開発したいと願っております。これまで協賛参加を頂いた企業の皆さまには改めて御礼を申し上げるとともに、これからも引き続きご支援とご協力をお願いいたします。また、新たに協賛参加をご検討頂く方は、弊社にお問い合わせ頂きますようお願いいたします。

主催 アストリアコンサルティング 代表 森本晴久

Date: December 7th & 8th, 2017
開催日: 2017年12月7日(木)・8日(金)

Delegate type: Pension Fund Investors, Financial Institutional Investors, Fiduciaries (Discretionary investment Managers, Trust Banks), Pension Fund Consultants, Fund Advisors (FOFs), GPs, Placement Firms
参加対象者: 年金基金、金融機関投資家、受託金融機関(投資一任、信託など)、年金コンサルタント、ファンドアドバイザー(FOF)、ファンドマネジャー、プレースメント会社など

Attendants: 202 people (2016 actual)
参加者数: 202名(2016実績)

Venue: Gakushikaikan
3-28 Kanda-Nishikicho, Chiyoda-ku, Tokyo 101-8459
会場: 学士会館(2F)
所在地: 〒101-8459 東京都千代田区神田錦町3丁目2-8 Tel: 03-3292-5936



Planner/Organizer/企画・主催:
Astoria Consulting Group, LLC www.astoriacg.com

Administrator/運営事務局:
アストリアコンサルティング株式会社
Tel: 03-6310-0778 admin_apef@astoriacg.com

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What's New This Year

As always we strive to introduce new ideas into the latest programing. We hope you will like what you see:

- **Some of the speakers will be invited to participate in the Astoria Investor Forum from overseas with a use of web-conference technology** – responses on the AIF 2016 prototype session was overwhelmingly positive so we are expanding the use of web-conference technology for AIF 2017 program.
 - ❖ **One of the LP Only Workshop (from 8am to 9am) will be done with the use of web-conference technology to invite reknowned LP speakers from overseas to join in a panel.**
- No more group discussion at workshop: Following a keynote speech or a workshop presentation **your questions will be picked up from online bulletin board (chat room)**. You are invited to post questions during speeches using your smartphones, tablet PCs or laptop PCs.
- There may be **Rapid-fire Presentations** (short speeches) provided by fund managers in-between the panel sessions to add depth to our panel discussion by presenting actual case studies.
- **Onsite survey questionnaire form will be available by online, by email or on paper**, whichever media you prefer. All respondents will be issued a link & PW to a post conference survey (takeaway messages from speakers) and more!
- **UNDER REVIEW:** a private communication tool for conference delegates to communicate to each other during the event.
- **UNDER REVIEW:** video recording of sessions may be made available for a limited time to conference delegates who responded to onsite survey.
- **Anything else you wish to see happening this year?**

Astoria Investor Forum 2017

WORKING AGENDA – December 7, 2017

Approx. Time	Events and Programs – DAY 1	Availability of Sponsor Engagements
0800 – 0900	LP Only Workshop	Non-sponsored
0900 – 1030	Morning Sessions	Sponsored Sessions
1030 – 1100	Short Networking Break 1	Possible Sponsored Break w/ a short speech - 8' x 1
1100 – 1230	Mid-Morning Sessions	Sponsored Sessions
1230 – 1330	Networking Lunch	Possible Sponsored Lunch w/two short speeches - 8' x 2
1330 – 1500	Early Afternoon Sessions	Sponsored Sessions
1500 – 1530	Short Networking Break 2	Possible Sponsored Break w/ a short speech - 8' x 1
1530 – 1700	Late Afternoon Sessions	Sponsored Sessions
1700 – 1800	LP or Fiduciary Session (LP session will be a non-sponsored session)	Possible Sponsored Sessions
1800 – 1930	Networking Reception	Networking Sponsor w/ a short speech – 15'

Registration Fee Schedule Including Taxes

<input type="checkbox"/> Type 1	Invitations from Sponsors and Supporting Organizations: Pension Fund Investor, Institutional Investors (balance sheet investors), Pension Fund Consultants, Trust Banks, and FSA licensed Discretionary Investment Managers (who can accommodate external sub-advisors (FOF Managers)	Comp Invitation
<input type="checkbox"/> Type 2	Paid Registration to AIF2017: Foreign or Domestic GPs/FOF Managers/Advisors & their Japanese branch offices, FSA licensed Financial Instruments Businesses or Investment Advisors, Lawyers, Accountants, FSA Licensed DIM who works exclusively with an affiliate advisor (FOF Manager)	US\$1,944.00/ Multi Pass: US\$1,555.00
<input type="checkbox"/> Type 3	Guest Invitation by Astoria: Any Type 1 qualified entities who wish to be invited by Astoria.	Comp Invitation

Online registration for conference delegates will start from September 15, 2017 (Early-bird registration ends on October 14). A link to online registration will be provided from Astoria home page: http://www.astoriacg.com/index_e.htm

DOWNLOAD and review information on Astoria Investor Forum 2016

Post Conference Survey in English:

www.astoriacg.com/pdf/AIF2016OnsiteSurveyESummary.pdf

Post Conference Survey in Japanese:

www.astoriacg.com/pdf/AIF2016OnsiteSurveyJSummary.pdf

Post Conference Report (presentation materials, photos and messages from speakers):

www.astoriacg.com/pdf/AIF2016PostConferenceRpt_TakeAwayMsgs.pdf

Astoria Investor Forum 2017

WORKING AGENDA – December 8, 2017

Approx. Time	Events and Programs – DAY 2	Availability of Sponsor Engagements
0800 – 0900	LP Only Workshop	Non-sponsored
0900 – 1030	Morning Sessions	Sponsored Sessions
1030 – 1100	Short Networking Break 1	Possible Sponsored Break w/ a short speech - 8' x 1
1100 – 1230	Mid-Morning Sessions	Sponsored Sessions
1230 – 1330	Networking Lunch	Possible Sponsored Lunch w/two short speeches - 8' x 2
1330 – 1500	Early Afternoon Sessions	Sponsored Sessions
1500 – 1530	Short Networking Break 2	Possible Sponsored Break w/ a short speech - 8' x 1
1530 – 1630	LP or Fiduciary Session (LP session will be a non-sponsored session)	Possible Sponsored Sessions
1630 – 1800	Networking Reception	Networking Sponsor w/a short speech – 15'

Registration Fee Schedule Including Taxes

<input type="checkbox"/> Type 1	Invitations from Sponsors and Supporting Organizations: Pension Fund Investor, Institutional Investors (balance sheet investors), Pension Fund Consultants, Trust Banks, and FSA licensed Discretionary Investment Managers (who can accommodate external sub-advisors (FOF Managers)	Comp Invitation
<input type="checkbox"/> Type 2	Paid Registration to AIF2017: Foreign or Domestic GPs/FOF Managers/Advisors & their Japanese branch offices, FSA licensed Financial Instruments Businesses or Investment Advisors, Lawyers, Accountants, FSA Licensed DIM who works exclusively with an affiliate advisor (FOF Manager)	US\$1,944.00/ Multi Pass: US\$1,555.00
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会場/Venue

学士会館

東京都千代田区神田錦町3-28 (〒101-8459)

Tel: 03-3292-0882

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アクセス/Access Map

